



Junior
Achievement®

THE COMMUNICATOR

Week Three – Nov. 1st, 2010



Social Media

Stay connected to everything Company Program! Now, you can find JA online on Facebook, Twitter, LinkedIn and YouTube. Check out our pages for fresh and fun content and updates. From tips for your company to weekly meeting topics, find it all with JA Nova Scotia.

Facebook:

<http://www.facebook.com/pages/Junior-Achievement-of-Nova-Scotia/205405132156>

Twitter:

<http://twitter.com/#!/janovascotia>

LinkedIn:

<http://www.linkedin.com/companies/junior-achievement-nova-scotia>

YouTube:

<http://www.youtube.com/user/janovascotia>

Executive Training

Training is booked for Saturday, November 20th. HRM and Southwestern companies will be attending executive training at NSCC in Dartmouth, Truro and Oxford will join them. New Glasgow will train with the Cape Breton Companies at NSCC in Port Hawkesbury. Start planning now. More details next week.

Bank Account

Between week 4 and 5 your company is required to open a bank account. All bank statements and bills must be mailed to the JA office. We will forward your mail to you immediately. When you open your bank account or supplier account use the following address:

Your company name, a JA Company

6960 Mumford Rd.,
Suite 14B
Halifax, NS B3L 4P1

In Cape Breton

Your company name, a JA Company

C/0 NSCC Marconi
PO Box 1042
Sydney NS B1P 6J7

There is a letter in the Lead Advisor Guide to give to your bank when you make an appointment to set up your bank account. It gives the bank information on JA.

Please read the banking guidelines in the Big Blue Binder, they will make opening your bank account easier. If you have problems with getting the account open, talk to you program manager.

Paper Chase

If your name is here then your company sent in its submissions and earned points!

Remember: Submissions are due **Thursday by 4:30pm.**

Chester Basin	Sydney #1
Bridgewater	Sydney #2
Stellarton	New Waterford
Baddeck	Antigonish
Middleton	Memorial
Citadel (Mon)	Millwood
Citadel (Tues)	NSCC Akerley
CP Allen	Lockview
JL Ilsley	ISIS
Kentville	Dartmouth High
Oxford	Truro
Sir John A MacDonald	

***Millwood High was accidentally omitted from last week's paper chase; they will be awarded 2 points for Week 1**

Sales Tax

You must pay sales tax on all raw materials you purchase but because your revenues will be less than \$30,000, you do not charge HST or other tax to your customers. If you have any questions about taxes or pricing please call the JA office.

TONIGHT'S TASKS

Week Three



- Page 41 Select the best product or service 15 minutes
- Page 43 Choose Company name 15 minutes
- Determine breakeven 15 minutes
- Page 45 Determine capital requirements 10 minutes
- Page 44 Set share price and distribute shares 10 minutes
- Page 34 Examining Values and Ethics 20 minutes
- Page 35 Establishing Team Values 15 minutes
- Page 47-50 Outline the Mgmt Team Responsibilities 10 minutes
- If doing interviews distribute job application forms

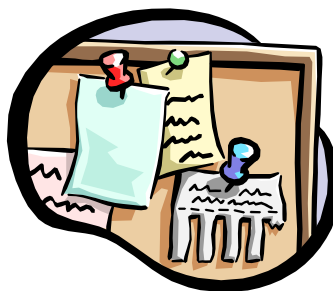
DUE IN TONIGHT

*Weekly Summary (from Advisor's Guide - Please fax
or email to your Program Manager)*

Company Name for approval
Product description for approval
Breakeven point/sales goals form

**The deadline for submissions is
Thursday at 4:30 pm**

THE NOTICE BOARD



The Communicator Online

Log onto the JA website www.janovascotia.org under Student Pages, to download the latest issue of the Communicator for your weekly meeting. Don't forget to join our FACEBOOK group!

Behaviour

Always remember that your behaviour is a direct reflection on your company. We don't like to hear complaints from schools that some students have been disrespectful of school rules and property. No Smoking rules must be adhered to. Please ensure the classroom is as neat or neater when you leave then when you came in because we don't want to lose this privilege of using the school after hours. Thank you!

Send all your documents to the Program Manager for your area:

Southwestern NS
Brenda Kenney
Tel: (902) 691-2233
Fax: (902) 454-4514
bkenny@janovascotia.org

Cape Breton
Maria MacDonald
Tel: (902) 563-8042
Fax: (902) 563-8043
mmacdonald@janovascotia.org

Northeastern NS
Jillian Ritchie
Tel: (902) 986-5644
Fax: (902) 454-4514
jritichie@janovascotia.org

HRM
Jana Brown
Tel: (902) 454-4564
Fax: (902) 454-4514
jbrown@janovascotia.org

Trade Fair

The pre-Christmas Trade Fair is being held Saturday, December 11th, 2010, from 9:00 a.m. to 5:00 p.m. Plan your production schedule around this important selling opportunity. Don't forget the Trade Fair Award presented at the Awards & Recognition Gala to the company who does the best job on Trade Fair day. Maria's companies will be at MayFlower Mall in Sydney; Jana's HRM and Brenda's Southwest Companies will be in Halifax; Jillian's companies in Northeastern NS will be at Highland Square Mall in New Glasgow.

Nominations for Advisor and Achiever of the Month

Each month we will feature an outstanding Achiever and Advisor in the Communicator. The selection of the Achiever of the Month will be based on nominations from the Advisor Team. Achievers will nomination Advisors

All nominations for Achiever and Advisor of the Month must be received by 4:30 pm on the 4th of November. The nomination should include a brief summary about the Achiever or Advisor as well as the reason why they should be chosen. Send your nominations to your program manager by fax, mail or email.

Next week we will announce the winners in the Communicator!!