



Junior
Achievement®



THE COMMUNICATOR

Week Ten – January 4th, 2011

SALES CLUB

\$100 Sales Club

Rebecca MacInnis- LEAF

\$500 Sales Club

Will Bryden- Nova Gear

Yuming Nichols- Nova Gear

Dong Hwan Park- Nova Gear

Morgan Fraser- Nova Gear

Ice Breaker

After the holiday season you may have trouble getting back into the swing of things. Use this ice breaker to get everyone warmed up for tonight's meeting!

Get each person to write down the name of a famous person or a profession. Put them into a hat. Pair up the participants. Allow each person to pull a name from the hat. At this point each student will take a turn with their partner giving hints (without saying the person's name) to guess who the famous person or profession is.

Remember: Have Fun! ☺

Achiever of the Month!

Dillon Hopey, Big Dipper, is a most deserving candidate for Achiever of the Month. Dillon responded to the challenge in a big way when their company was up against a crisis. On the day of JA's annual Trade Fair, the President's dad took ill and was rushed to the hospital. Dillon immediately took up the reins for the President and helped fix a lot of fires throughout the week, and also doing all financials on top of this! This was all done voluntarily which makes Dillon a true team player and a natural leader.

Dillon definitely earns the JA STAMP of Approval!

Advisor of the Month!

Katherine Angel Advisor for the Big Dipper. Katherine is a first time volunteer with Company Program. She lives in Fall River. Her husband, Jason Angel is also a first time Advisor. She is very committed to the development of the students.

2011 Trade Fair

The Trade Fair this year was a great success! Three fairs took place around Nova Scotia on **Saturday, December 11th**, with companies selling their product and being judged on their sales skills and professionalism. Many groups ended up with great sales, and the judges were very impressed with most groups. We even had media coverage from the Cape Breton Post who did a great write up on the Cape Breton Companies. Special thanks to all the Advisors who gave up their Saturday to help the Achievers prepare and set up. And of course, congratulations are in order for the students from all participating companies for their hard work. Good job all!

Business Plan

Due Date Change

Week 11 is your retreat week so we are changing your business plan due date by a week, its now due week 12 so you can fully enjoy your retreat!

PAPER CHASE

(Submissions must be in Thursday by 4:30)

Freak Lunchbagz

Tech-Grow

Capers For A Cause

The Big Dipper

Woof

Nova Gear

Eureka!

UJAMAA Creations

Lumina

Dream Catchers

Fine Buy Design

Pitch Black Promotions

LEAF

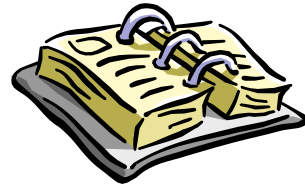
Warm Spirits

Uniqueness

Squeaky Green

Hexar Sleeves

TONIGHT'S TASKS Week Ten



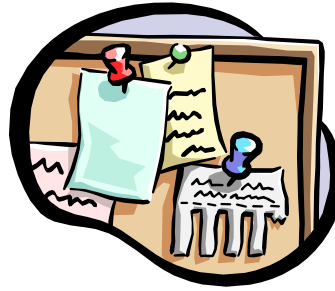
- **Management team meeting**
- **Product pricing and break-even point reviewed**
- **Production and sales**
- **Explain Awards program**
- **Finish working on Business plan (due week 12)**
- **Plan for Team “Retreat “for Week 11**

DUE IN TONIGHT

**Weekly Summary
Revised Break even**

**The deadline for submissions is
Thursday at 4:30 pm**

THE NOTICE BOARD



Awards and Scholarships

Each year thousands of dollars are available to Junior Achievers through our local and national scholarships and awards program. Your Advisors have the awards and scholarships booklet, and keep in mind that the National awards are due **earlier** this year. Award winners will be announced at our Awards Gala in April. Be sure to read through the booklet and apply for as many awards as you qualify for. If you are not graduating this year but win a scholarship we will hold it in trust for you. National Scholarships must be submitted through the JA office because they require a *staff recommendation*. The odds of winning awards and scholarships are very good. A small amount of time to complete an application and write a short essay can easily turn into hundreds of dollars.

RETREAT!

Next week is your team retreat, take some time tonight to plan what you will do as a group to bond and build even better team spirit!

Remember to let absent members know what is planned for week 11.

If you want to join another group next week to combine the fun, you can contact your program manager for contact information for the advisors of the other group.

Tell your program manager your plans and maybe they will join you too!

Program Managers:

Southwestern NS
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HRM
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NOTE: Starting in January there will be two new Program Assistants, they are:

Tanya Wiltshire Tel: (902) 454-4564
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Lindsey LeFort Tel: (902) 563-8040
llefort@janovascotia.org

VP Of Marketing!!!!

Do you have any selling opportunities set up for your company. Ask tonight where they want to sell and book it!!

Remember the JA office needs a week's notice to have the insurance papers sent to the location on your behalf.

